

# Newsletter Global Sales&Marketing

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## Biotest once again donates blood coagulation drug Haemoctin® to Ukraine

Dear Colleagues,

For a year now, the war in Ukraine has dominated the headlines. The suffering of the Ukrainian population continues to affect us all. Biotest has once again decided to help and supply Ukrainian patients free of charge with life-saving medication.

Patients suffering from hemophilia show a congenital deficiency of coagulation factor VIII. They are at risk of life-threatening internal bleeding throughout their lives. Therefore, these patients require a drug containing the missing clotting factor at regular intervals to compensate the congenital lack of this essential blood protein.

*"In view of the unimaginable suffering, we are pleased to be able to make a contribution to supporting the supply of medication to the Ukrainian community which consists of more than 1800 hemophilia patients," says Markus Bernard, Regional Director Eastern Europe & Central Asia, "With this program we can assure 80 patients in a short term access to a therapy by providing our medication free of charge."*



The delivery of the sensitive goods is made possible in cooperation with the Polish "Governmental Strategic Reserves Agency", which maintains its logistics centers close to the Polish-Ukrainian border and coordinates numerous aid deliveries to Ukraine. Silvija Zaper, Specialist Customer Service, has organized the delivery of the goods together with the Warsaw-based agency.

Close cooperation with the local authorities in Ukraine is essential, as this type of medication can only be administered in specialized hemophilia treatment centers. After consultation with the Ukrainian Ministry of Health, the approximately 2.8 million units of coagulation factor will be directly and immediately distributed to hemophilia treatment centers throughout Ukraine.

Farid Shahin, who works in logistics, carefully packed the shipment for its long journey to Ukraine. It is of particular concern for him because he himself has family in the Ukraine with whom he is in daily contact. Together with Frank Weber, Group Manager Logistics, he loaded the goods into the truck which arrived safely in Poland after a 20-hour journey.

Best regards



Enrico D'Aiuto  
*Head of Global Sales & Marketing*



Markus Bernard  
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